

Wed - 9/27/17 - Symposium - 7:15A.M. to 5:00P.M.
Desert Willow Conference Center
4340 E Cotton Center Blvd, Phoenix, AZ 85040

The Profession of Financial Planning

ONE
CONNECTION™
for CFP®
Professionals

SERVE CLIENTS WELL. MAKE A GREAT LIVING.
LIVE A GREAT LIFE...

The profession of financial planning is evolving- professional practice models are changing. Are you ready?

Trends and Forces

CYBER SECURITY

ROBO ADVISORS

BOOMERS AND MILLENIALS

DOL FIDUCIARY RULE AND REGULATIONS

FPA OF GREATER PHOENIX
FINANCIAL PLANNING ASSOCIATION

6.5 HOURS OF PRE APPROVED CFP CE, WITH
ADVANCED FULL DAY PRICING AT:

Member Price

\$165

Bring Your Whole Team!

4 Pak Purchase

\$500

\$205

Non Member Price



Dr. David Yeske



Elissa Buie



Dr. John Grable

Absorb knowledge and inspiration in the morning.

Join our luncheon Collaborative Practice Challenge.

Choose either Ethics or Implementation Conversations in the afternoon sessions.

FPA OF GREATER PHOENIX
FINANCIAL PLANNING ASSOCIATION

events

"Being good is good business" -Anita Roddick

A PRAGMATIC WALK THROUGH THE ETHICAL LOOKING GLASS

A fast, sometimes frenzied, and fun filled set of interactive quizzes and peer to peer challenges delivered in a round table format.
You will put the CFP® Board of Standards Blue Book to immediate use.

Prepare to learn, laugh, and experience this stroll through real life ethical quagmires.

REGISTER ONLINE @ FPAOFPHOENIX.ORG
SATISFIES 2 HOURS OF REQUIRED CFP® ETHICS LEARNING

cultivating our core values - competence, integrity, relationships, and stewardship

For more information or to register visit
www.FPAofPhoenix.org or call 480-483-9035

SCHEDULE

The Profession of Financial Planning

Wednesday, September 27, 2017

7:15 am Registration opens
Coffee and breakfast noshing in the Community Lounge

Morning Sessions

7:45 am Welcome and opening remarks

7:55 am “To Think, Feel, Act, and Learn... Like a CFP® Professional”
Elissa Buie, CFP®
1.5 CFP® CE credit

9:15 am Full break in the Community Lounge

9:35 am Evidence Based Financial Planning – How to Identify, Read, and Evaluate Research
Dr. Dave Yeske, CFP®
1.5 CFP® CE credit

10:55 am Mini break

11:05 am What We Know About Clients: Lessons from the Lab
Dr. John Grable, CFP®
1.5 CFP® CE credit

12:25 pm Full break in the Community Lounge
Lunch buffet opens

Afternoon Sessions

12:55 pm Positioning the CFP® Professional as the Quarterback
How to Build Effective Collaborative Planning Teams and add Client Value.
Introduction to a Collaborative Practice Business Model
Fred Goldinov, JD, Vicki Harris, CPA, David Rosenthal, CFP®

2:20pm Full break in the Community Lounge
Registration and sign in for Ethics Course

2:50 pm Policy Based Financial Planning as Decision Architecture
Dr. Dave Yeske, CFP®
1.5 CFP® CE credit
OR
A Pragmatic Walk Through the Ethical Looking Glass: Part 1
Melissa A. Kemp, CFP®
2 hours, CFP® Ethics Credit

3:40 pm Mini break: Passport prizes awarded

3:55pm Panel Discussion with our Presenters, Putting What We’ve Discovered to Use
1.5 CFP® CE credit
OR
A Pragmatic Walk Through the Ethical Looking Glass: Part 2

4:45 – 5:00 pm Closing ceremonies